

IT SERVICES SPECIAL

CIOReview

The Navigator for Enterprise Solutions

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IN MY OPINION

Neil Jarvis,
CIO,
Fujitsu America, Inc.

CIO INSIGHTS

Vince Campisi,
CIO & General Manager of
Cloud Services,
GE Software



Company of the Month



Mark Hadland,
CEO,
Level 11

**Ubisec
Systems:
Expert IT
Strategies for
Building Efficient
Enterprises**



Edward Sohn,
President & CTO

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CIO REVIEW

50 Most Promising IT Service Providers 2015

Company	Management	Description
GeekTek West Hollywood, CA geektek.com	Eric Schlissel, Founder & CEO	GeekTek offers programs that addresses the standard IT needs of small and mid-sized companies combined with the unique needs of the businesses
Halvik McLean, VA Halvik.com	Vijay Bathula, President Bob Tibbs, VP Operations	Providing smart, technology-enabled solutions to help customers Agilely respond to rapidly changing environments and to realize their business goals
iGovSolutions Lake Mary, FL igovsolution.com	Prasad Valay, CEO Gokul Rajaram, Business Development Manager	iGovSolutions is a company specializing in regulatory licensing products, services, and mobile applications
InfoFaces Ashburn, VA infofaces.com	Kishore Kochi, CEO Ganesh Gopalakrishnan, President	InfoFaces provides IT Services, business consulting, process analytics, big dataanalytics and staff augmentation for telecom, healthcare and financial industries
ISA - Information Systems Architects Inc. Toronto, Canada e-isa.com	Kevin Dawson, President & CEO	ISA is a security focused technology firm dedicated to assist our clients in achieving their goals by helping them deal with the complexity of defining and implementing strategies to reduce IT security risk
IronEdge Group Houston, TX ironedgegroup.com	Ryan Lakin, President	IronEdge conducts comprehensive security assessments of the entire IT infrastructure and consider solutions to eliminate risk for clients
ITOrizon Inc. Atlanta, GA itorizon.com	Shan Muthuvelu, President	Provides consulting, technical and support services in the Retail and Omni-channel commerce, and Manufacturing & Distribution domains across enterprise resource planning, supply chain, master data management, order management and program management
LANAIR Group, LLC Glendale, CA lanairgroup.com	Wayne Forester, Managing Partner	LANAIR Group, LLC is a pragmatic, focused and solution-oriented technology company that strives to provide clients with a high level of specialized IT services
Level 11, Seattle, WA level11.com	Mark Hadland, CEO Manny Vellon, Partner, CTO Glenn Curtis, Partner, Head of Engineering	Developing cloud-based platforms that serve as the fabric of connected ecosystems, bridging real-world experiences via wearables, smart devices, and sensors with digital, online, big data analytics, and predictive behavioral systems
Lore Systems, Inc. Washington DC lore.net	Tien Wong, Chairman Drew Zaleski, VP & Director of IT	Providing professional IT services to reduce IT cost, mitigate risk and improve performance
Netranom Hurricane, WV netranom.com	Scott Edwards, President & CEO	Netranom provides IT Support such as technical helpdesk support, computer support, and consulting to small and medium-sized businesses
Network Remedy Washington DC networkremedy.com	Amon Prasad, CEO	A provider of managed and cloud services catering the SMB space
Network Specialty Group (NSG) Gaithersburg, MD nsg-hq.com	Prasen Vasavada, President & CEO	A Firm specializing in cyber security for cloud deployments and various other IT services

Lore Systems, Inc. Next-Gen IT Services with Enhanced Reliability and Visibility

The present day tech industry is being reshaped in numerous ways. Frequent product and services innovations, along with migration to cloud based applications are bringing a new dimension to CIOs' roles. It is imperative for IT users to more strategic to meet growing customer needs as well as industry challenges. In this scenario, companies are increasingly turning to outsource technology to meet their IT demands quickly and efficiently. As more IT players are constantly entering the market, IT services providers are driven to bring in new and updated features and services to remain in the competitive market.

Since 1995, Lore Systems has been providing professional IT services with specialization in managed datacenter hosting; cloud computing, IT infrastructure, IT staff augmentation, and high-level strategic consulting. With the increasing migration to the cloud and the advent of

virtualization technologies, the company helps enterprises to adopt appropriate cloud solutions. Lore's Chairman Tien Wong says, "We are delivering solutions with constant coverage and extended uptime that ultimately reduces IT cost, mitigates risk and improves performance."

The firm's extended line of services includes an outsourced networking service package 'Virtual CIO', network engineering, and data center and cloud services. Additionally, the company provides due diligence services and network analysis and assessments under its Virtual CIO practice for all kinds of companies who are acquiring businesses, or seeking to scale and upgrade their networks. "We ensure our clients have a secure and updated infrastructure, assess capital expenditure needs, and identify operational gaps, weaknesses and risks," says Wong.

Enterprises today are also encountering a new issue while working with professional IT consultants. "Today, many of our clients report that efficiently dealing with IT consultants has become a major concern due to their unreliability and imperiousness," says Wong. Addressing the issue, Lore focuses on giving clients more transparency and documentation over their IT systems. "We want our customers to overcome their IT related challenges with the clear knowledge of their existing system," conveys Wong. "So as an IT service provider, it's our job to be proactive in bringing more visibility into client's IT infrastructure" he adds.

"Our mission is to provide our clients with the very best user experience in the marketplace by making IT easier,

“Our mission is to provide our clients with the very best user experience in the marketplace by making IT easier, friendlier, and more reliable

friendlier, and more reliable," says Wong while pointing out to the key feature of the Company. With unwavering focus, vast knowledge about the industry and professional tactical guidance, Lore Systems has built deep relationships with their customers. For instance, an American west coast health department's government internal IT department took a week's time to spin up their server for disseminating information about the flu emergency in the region. Leveraging Lore's capabilities enabled the customer to complete the same task in an hour's time.

The company will continue to add more services in the cloud space. Furthermore, "we will pursue our Virtual CIO practice for the customers who require assistance in incorporating new technologies to help them achieve their business outcomes," shares Wong. Lore is also seeking to acquire number of managed cloud service providers. "We are gradually expanding our geographic footprint, extending our skills, menu of services to serve more industries," concludes Wong. **CR**



Tien Wong



RELIABLE, COST EFFECTIVE IT & CLOUD SOLUTIONS

Why Our Customers Choose Lore For Their IT Needs?

We are 100% focused on our clients' goals and bring deep and broad IT expertise, flexibility and agility to make IT easier, friendlier and more reliable.

- Virtual CIO
- Cloud & Data Center
- Network Engineering & Management
- Professional Services

Reduce Cost

Mitigate Risk

Improve Performance & Reliability



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